

Finding the *right* loan starts with choosing the *right* broker



Are you trying to find a great mortgage broker, but unsure how to select the right one?

If so, you're not alone. There are many mortgage brokers out there with varying levels of experience and integrity. So how do you know who will deliver the best result?

At Hatch Financial Services we'll give you the peace of mind you need to move forward with confidence.

Proven *experience* you can rely on

At Hatch, we don't aim to simply secure you a loan. We aim to secure you the right loan and loan structure – and deliver you the best possible financial outcome.

To do that, we rely on our extensive experience and in-depth market knowledge; neither of which, we believe, can be easily matched.

And we have the numbers to prove it. We've been in the industry for more than 10 years and have secured over 1,100 loans. Over 40% of our work is repeat business – and of the rest, most comes via referrals from our many satisfied clients.

"We recommend Hatch unreservedly and have already referred several of our friends."

- Ed O'Mahoney & Tamara Pritchard

We find and structure loans for people in all situations, including:

- First-home buyers
- Property Investors
- People looking to refinance
- People needing to consolidate their debt
- Contractors and self-employed professionals

We *genuinely* put your needs first

As you may know, mortgage brokers are paid commissions by the lenders they recommend. And naturally, some lenders pay more than others.

For some brokers, this creates conflicts of interest and blurs priorities.

But at Hatch Financial Services, we genuinely put your needs first.

From the moment we opened our doors, we have been committed to keeping customers coming back. And the only way to ensure repeat business is to provide the best service possible.

Your long-term satisfaction is more valuable to us than any commission we could receive.

We *communicate* simply, clearly - and continually

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Finding, securing and structuring a home loan is an involved and confusing process. Just trying to get your head around the many issues can take days or weeks – if not months.

At Hatch Financial Services, we explain everything to you in clear and simple terms. We cut down the time you need to invest and keep you from feeling overwhelmed.

We also keep you involved and informed throughout. And even after your loan is settled, we check-in with you regularly to ensure your loan meets your changing needs.

"Tim explained things clearly and concisely. No question was too stupid."

- Jana Hain

We are *meticulous* at every step

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We research the market: Because everyone is different, we undertake thorough research for every new client. We constantly keep abreast of market changes and consult with you about any aspect that could affect your situation.

We structure your loan: Finding the right loan is just the beginning. We also help you structure your loan to ensure the most favourable long-term outcome.

We get your loan approved quickly: We prepare comprehensive and convincing loan applications and put in the time to get it right the first time. By ensuring your loan application is 100% robust, we can get your loan settled quickly. And without unnecessary fuss.

"Within five minutes it was clear that Tim was a cut above other mortgage brokers."

- Michael McNamara



**All photos feature actual Hatch clients.*

Experience the  hatch difference
financial services

Phone: **1300 4HATCH (1300 442 824)** or visit **www.hatchfs.com.au**