

**WE NEVER
GIVE IN.**

**WE NEVER
GIVE UP.**





What makes us – us

A boutique for the better

Here at Axis Property, we're a tight-knit group of passionate property lovers. And as a boutique commercial real estate agency, we consider our smaller size a true advantage.

Because we don't face the same limitations as large agencies do, we're more responsive and flexible to your selling, leasing and property management needs.

What's more, we see every job through to the end with 100% commitment – and never get distracted with the next best job.

You'll always feel number one with Axis Property.

Trust is just the beginning

You can trust us to give you the attention you deserve. But that's not all.

Integrity and reliability also form our foundations. We're open communicators – and always keep you up-to-date on progress. And if we say we'll do something, then consider it done.

At Axis Property, a promise made is a promise kept.

Fewer boundaries. More possibilities.

We're not based in the city like other agencies – which is by design, not default.

As a local agency, we're able to respond quickly and easily to your needs, with no inner-city traffic to get in our way.

Fewer boundaries for us means greater possibilities for you.

Our services



Commercial property sales

Axis Property works harder to get you the best possible sale price for your commercial property, whether it's through private sale or auction.

We'll advise on the best course of action for you based on how the market is performing. And when it comes to negotiations, we take charge from beginning to end – always with your best interests at heart.

We don't settle for second best. And neither should you.



Commercial property leasing

At Axis, we aim to get your property leased as fast as possible. We know how to pitch and prepare commercial properties to generate maximum interest and bargaining power.

But speed is not the 'be all end all'. We also ensure your tenants have a good track record – and that you receive a leasing fee that represents good value. It's a balancing act. And we've mastered it.

You can also rely on us to ensure your interests are protected during all legal contract negotiations.



Commercial property management

Property investment should be a source of success and wealth creation – not headache and burden.

So before you decide to manage your property yourself, think again. To manage a property that tenants actually want to lease, you need to be responsive, well-informed and fanatical about detail.

At Axis Property, we offer a 'set and forget' proposition for your commercial property investment. We handle everything on your behalf – ensuring that all your legal responsibilities are met and your tenancy relationship is kept strong.



Meet Daniel Liberman



DIRECTOR OF AXIS PROPERTY

**Commercial property sales consultant
& auctioneer**

I've been in the commercial real estate industry for over 30 years – and every year is more rewarding than the last. That's because the industry combines my two passions: property and people.

I'm committed to providing our clients with no-fuss solutions to all their commercial property needs. But I wouldn't be able to do it alone. The entire Axis team works harder and smarter than the rest to ensure that the service we provide is nothing short of exemplary.

Over the years I've acquired in-depth knowledge in every aspect of commercial real estate. Therefore my advice is always current and reliable – ensuring you're never blindsided by sudden changes in the market.

The commercial property industry is a constantly changing landscape, which means one-size-fits-all solutions no longer cut it. Owners, vendors and investors now need agents who are proactive, smart, quick-thinking and extremely committed.

That's why I founded Axis Property. Because we never give in. And we never give up.

CLIENT INSIGHT: Goodbye to broken promises

Here at Axis Property, we're the experts when it comes to selling and leasing commercial properties. Even the ones that 'appear' to attract little or no interest. Because looks can be deceiving – as was the case for this client.

The client first listed their commercial property for sale or lease with a large city-based agency.

But after four months, the agency had attracted little interest from buyers or tenants. What's more, the agent had made many promises to the owner that it failed to fulfil.

With every broken promise, the owner felt more and more disgruntled – until he finally had enough.

That's when he was referred to Axis Property.

As soon as we were appointed, we organised professional photos and marketing material to appeal to the correct target market. Two weeks and 15 inspections later, we had strong prospects in both sectors: tenants and buyers.

A week later the property was sold – for a price that far exceeded our client's expectations.

Here at Axis Property, we don't believe in broken promises.

See what we've been busy with...



Development site
79-83 Hawthorn Rd
Caulfield
Sold (private sale): \$4.2M



Retail premises
68-72 Canterbury Rd
Canterbury
Sold (auction): \$8.9M



Retail premises (Linen House)
517 Chapel St
South Yarra
Leased: \$100K p/a



Retail premises (Jimmy Grants)
7 Shakespeare Grove
St Kilda
Leased: \$115K p/a



Industrial property (4,700 sqm)
144 Bridge Rd
Keysborough
Leased: \$220K p/a



Large retail space (Aldi)
299 Manningham Rd
Templestowe
Sold (before auction): \$7M

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Call Axis Property

for all your commercial property needs



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