

A photograph of three business professionals in a modern office setting. A man in a light blue shirt and tie is pointing towards a large digital display on the right. Two other people, a man and a woman, are looking at the display. The office has large windows, a laptop on a desk, and a colorful rug.

A small monthly
investment that
could turn into
BIG SAVINGS

Welcome to Energy Ready



Energy Ready is your **secret weapon** in the energy market



Congratulations on joining Flow Power. You're now among a growing number of Australian businesses that are starting to take real control of their energy spend.

But as a manager with competing demands and priorities, you don't have the time to identify and explore the many savings opportunities available to your business.

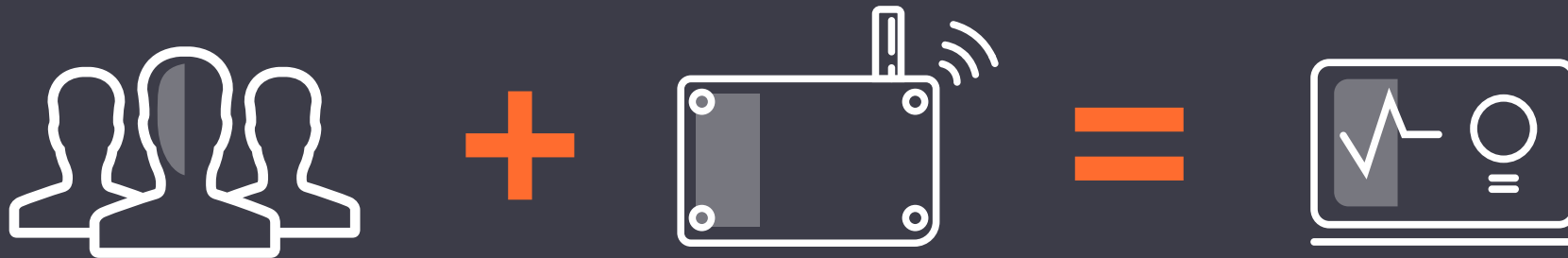
That's where Energy Ready comes in.

A low-cost monthly advisory service, Energy Ready is your key to harnessing the energy market to its fullest potential.

From the moment you sign up, you'll have a team of energy experts in your corner. Think of them as the eyes and ears on your energy. A team on a relentless and meticulous mission to find savings opportunities, big and small.

Month after month... after month.

The double power advantage that underpins Energy Ready



THE PEOPLE

Behind Flow Power sits a one-of-a-kind team.

That's because, unlike your everyday energy consultants, we know the wholesale market inside out. And back to front.

Your Flow Power team will include market analysts, electrical engineers, sustainability consultants and energy strategists. So you'll always have the full spectrum of industry knowledge on tap.

There really is no better team to help you get the most out of the energy market.

THE TECHNOLOGY

All Flow Power retail energy customers are entitled to have one or more kWatch® Intelligent Controllers installed on each of their sites.

This smart, powerful technology collects data on your energy use – in real time.

Developed by Flow Power and continually refined over more than 20 years, kWatch® (and the data it gathers) is vital to your success on the energy market.

WHERE THE MAGIC HAPPENS

The powerful combination of our people and technology is what underpins Energy Ready.

It means we have both the data and expertise to identify if anything is amiss and uncover savings opportunities.

And the best part? You get a backstage pass and front-row seat to it all – via the Flow Power Portal.

Simply log in at any time to see your live data, the status of the opportunities we discover, along with any savings achieved so far.

The Energy Ready relationship experience

1 DISCOVER

First, we talk to you in detail to understand how your business operates and how you use your energy.

At this early stage, we're already on the hunt for any quick wins – while also focusing on the bigger picture and longer-term opportunities.

2 DIG

Next, we deep dive into your historical energy use and expenditure to see how we can reduce your bills, and even recoup past losses.

These are just some of the questions we ask:

- + Can we optimise your network tariffs?
- + Have you fallen victim to billing errors?
- + Are there any irregularities in your data that indicate a problem?
- + Can you align your energy use with more efficient wholesale prices?
- + Are you encountering power factor problems?
- + Can you benefit from solar energy opportunities?
- + What's the best way to reduce or avoid peak demand charges?
- + Could demand response strategies save or even earn you money?

3 DELIVER

Once we've analysed your energy data, we'll run a workshop with your key staff to deliver our findings and discuss the opportunities.

At this time, you can ask our engineering team to assess a project of interest more closely. We can then deliver it for you for an agreed fee or through a shared savings arrangement.

4 DEVOTE

Just like any meaningful relationship, our enduring devotion to you will get stronger with time.

Every month, we will monitor your data and alert you to new savings opportunities as they arise.

Yes, Energy Ready
really is *that*
affordable.

So what's the catch?

As an Energy Ready customer, you get regular access to industry-leading energy advisers – without the hefty consulting fees you would pay elsewhere.

Instead, the Energy Ready model combines a low monthly fee with a fair shared savings arrangement.

So, when we identify a straightforward cost cutting or recuperation initiative for your business, we'll act on it immediately and share a percentage of those savings with you for the next 12 months.

From there, the savings are all yours. For years to come.



Eureka! We see a golden opportunity.

Now what?

Our team discovers savings opportunities of all shapes and sizes every day.

Many of these won't need further investigation or investment – which means we can act on them for you straight away.

Other times, we'll need to assess an opportunity more closely before making a firm recommendation. In these cases, we'll present the opportunity to you, along with related fees and optional next steps. These will likely include a feasibility study followed by a proposal for your consideration.

And if you choose to invest in a special initiative, we have the resources, skills and experience to implement it for you – from start to finish.

INITIATIVES WE CAN HELP YOU EXPLORE, ASSESS & IMPLEMENT

Upgrade your control system	Install battery storage	Ramp down your solar for export control
Shift your site load and smooth expensive peaks	Upgrade or install a backup generator on your site – or set up an existing one for grid export	Switch to a high voltage tariff to reduce your bills
Upgrade or install a transformer on your site	Consolidate revenue meters	Install power factor correction
Install solar power systems or expand your existing ones	Install a submeter to target specific energy uses on your site	Make your equipment responsive to market prices

Our energy market
specialists are ready.

Are you?

Let's get started.
Call Flow Power today.

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